1 1 1 14 15 16 17 Cookies SF LLC, a California limited liability company; GMLC WLNS, 18 19 20 21 23 24

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Plaintiff,

VS.

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2	Ivan Posey, Esq. (SBN 196386 /	
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	LEECH TISHMAN FUSCALDO &	
4	LAMPL, INC., A PROFESSIONAL	
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8		
	Attorneys for Plaintiffs,	
9	Cookies Retail Products, LLC	
0	SUPERIOR COURT OF CALIFORNIA	
1	FOR THE COUNTY OF LOS ANGELES	
_		
2	Cookies Retail Products, LLC, a	CASE NO. 238TC
3	Florida limited liability company,	VEDIEIED COMDI

ASE NO. 238T CV 00185

VERIFIED COMPLAINT FOR:

- 1) BREACH OF CONTRACT
- 2) FRAUD IN THE INDUCEMENT **OF CONTRACT**
- 3) STATE STATUTORY UNFAIR COMPETITION UNDER CAL. **BUS. & PROF. CODE § 17200**
- 4) STATE COMMON LAW UNFAIR COMPETITION
- 5) TORTIOUS INTERFERENCE OF BUSINESS RELATION
- 6) BREACH OF COVENANT OF GOOD FAITH AND FAIR **DEALING**
- 7) TRADE LIBEL
- 8) SPECIFIC PERFORMANCE OF **CONTRACT**
- 9) UNJUST ENRICHMENT

DEMAND FOR JURY TRIAL

LLC, a California limited liability company; Cookies Creative Consulting & Promotions, Inc., a California corporation; Michael Roberts, an individual; Parker Berling, an individual; London Van Der Camp, an individual; Ian Habenicht, an individual; Matt Barron, an individual; Omar Flamenco, an individual; Chris Holsten, an individual; and DOES 1 through 10, inclusive,

Defendant.

COMPLAINT

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Plaintiff Cookies Retail Products, LLC ("CRP") brings this action 1. against Cookies SF LLC, GMLC WLNS, LLC, Cookies Creative Consulting & Promotions, Inc., Michael Roberts, Parker Berling, London Van Der Camp; Ian Habenicht, Matt Barron, and Omar Flamenco (collectively "CSF" or "Defendants") for breach of contract, fraud in the inducement of contract, state statutory unfair competition under Cal. Bus. & Prof. Code § 17200, state common law unfair competition, tortious interference of business relation, breach of covenant of good faith and fair dealing, trade libel, specific performance of contract and unjust enrichment.

NATURE OF THE ACTION

- 2. Plaintiff Cookies Retail Products, LLC ("CRP") brings this action against Cookies SF LLC, GMLC WLNS, LLC, Cookies Creative Consulting & Promotions, Inc., Michael Roberts, Parker Berling, London Van Der Camp, an individual; Ian Habenicht, Matt Barron, and Omar Flamenco (collectively "CSF" or "Defendants") for breach of contract, fraud in the inducement of contract, state statutory unfair competition under Cal. Bus. & Prof. Code § 17200, state common law unfair competition, tortious interference of business relation, breach of covenant of good faith and fair dealing, trade libel, specific performance of contract and unjust enrichment.
- 3. On December 30, 2021, CRP and CSF entered into License Agreement (the "CRP-CSF Agreement" or "Agreement"), which is currently still in place as of the date of filing of this Complaint, under which millions of units of CBD delta-8 products were ordered by CRP for sale or production, which were not delivered to CRP at the time of signing of the Agreement. Among other terms of the Agreement, CRP holds the sole and exclusive rights to distribution of, Mushroom Caps, delta-8 and, inclusive of but without limitation, other similar CBD Derivative products in the entire United States and its territories.
 - As part of the CSF-CRP License Agreement, CRP has the sole and 4.

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exclusive right during the term of its license to manufacture the Approved Licensor Products and package them in Branded Packaging. However, CSF suggested that approval of CRP's own manufactured products would take longer than 30 days so CRP was instructed by CSF initially to use CSF's suppliers to get to market faster. CSF claimed all such suppliers were affiliates of and had already worked with CSF and would immediately be ready to provide packaged products to CRP as time was of the essence to fulfill orders. CSF also alleged that its suppliers produce the best quality products and they would be the most cost-effective. CSF also assured CRP that it had extensive product and sell-through knowledge due to their own retail stores and consumer purchase behavior data from their own similar products such as two (2) gram hand-rolled flower infused products known as "blunts." With CSF's assurances that its suppliers were ready, willing and able to produce hundreds of thousands of units monthly and that the costs and demand were both in line with early success, CRP was shoehorned into using CSF's existing affiliates believing that CSF's intent for mutual success in the relationship to be genuine due to the royalties CSF was set to receive. CRP was never made aware of a grave conflict of interest in which CSF and such individuals were being personally compensated and incentivized to artificially increase CRP's minimum ordering quantities and subsequently coercing CRP to pay for goods even after such goods became late or after orders were cancelled due to such delays so that such bad actors may receive their ill-gotten gains ahead of CRP's own recovery or taking delivery of such pre-paid goods.

5. CRP expressed on multiple occasions to CSF a need for redundancy in suppliers in case CSF suppliers were not able to timely deliver or fulfill orders. CSF mandated that CRP stay the course and CSF would assist as necessary to insure their suppliers delivered timely, and that should such suppliers fail in quality, delivery times, or cost efficiencies, that CRP would easily be able to replace such suppliers accordingly. CRP conveyed these promises to buyers and CRP also raised

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and deployed millions of dollars to ensure proper orders based upon CSF's assurances of product quality and alleged consumer market demand. Deposits and orders for products went far above and beyond the founders' own investments. Quickly, CSF mandated that CRP would be required to start ordering even much more inventory than what CRP believed was marketable at the time.

- 6. CRP expressed product sales concerns and initially provided a conservative estimate of sales to CSF for the year. CSF immediately requested that CRP increase such estimates and projections drastically so that their board could be impressed. CSF claimed that if CRP did not place this unilaterally required increased volume of orders, then CSF's board would lose faith in the CRP-CSF deal and CSF stated that the license "would be at risk." With the proverbial gun to CRP's head under fear of threatened premature termination (even if unwarranted), CRP had no choice but to continuously increase its orders of unproven items and eventually fall into a pattern of being coerced to move out any and all such items that manufacturers produced, regardless of the actual orders or interests of the market. Such actions led later to massive returns, chargebacks, cancelled orders, non-payments from buyers, and ongoing product quality issues causing a reconciliation nightmare which plagued CRP's operations and ability to provide timely reporting. Although CSF's own actions led to such fall out, its executives continued to harass CRP regarding unreasonable expectations under the licensing relationship, despite the absence of a required quota. CRP continued to operate in good faith and belief that CSF's COOKIES-branded items would bring the demand in the market of which CSF had repeatedly assured CRP.
- 7. Having already raised millions from investors, and placed several more millions of dollars-worth of orders and deposits, CRP increased its volume of orders under the assurances that the suppliers that CSF forced CRP to use had been vetted by CSF and would deliver products timely with acceptable quality. However, after continued CSF affiliate supplier mishaps and ongoing delays

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stretching several months, it became evident that delays in design, development, and production were further issues. When CRP intervened to request that CRP would need to source and have its own products produced to fill in the gaps from such delays, CSF alleged that CRP would not be allowed to do so since CSF had "lost faith" in CRP's chosen manufacturers and CSF had a unilateral right to "approve any and all manufacturers". CSF stated that under no circumstances would CSF approve any alternatives to CSF's recommended suppliers, which clearly violates the License Agreement's expressed terms. CRP reminded CSF that CRP retained the sole and exclusive right to manufacture and produce its own products to meet market demand and must at least have "redundancy" due to ongoing failures and delays and cost inefficiencies. CSF refused to bend, but promised that if CSF's own suppliers fell short or didn't deliver by June of 2022 that CRP would be able to use all of their own suppliers.

- 8. Only after months of delays, and millions of dollars of deposits by CRP to CSF suppliers did CRP begin to receive adequate product quantities from these suppliers to be able to sell to distributors and retailers, but extremely late. By that time, key buyers had cancelled their orders due to the long delays, and many others complained that the initial products had leakage issues and other manufacturing defects and would no longer place reorders of such products. More alarmingly, the pricing in the market dropped drastically during this long hiatus from order to delivery while CSF continued to maintain that "anything authentic COOKIES will command a premium", instructing CRP to maintain the ongoing higher than market pricing until finally agreeing to lower pricing to consumer, however also too late.
- 9. As CRP continued through 2022 to bring these issues up to CSF and requested mediation or formal resolution, CSF showed no quarter, ignored the issues, and demanded that CRP place even larger orders from their suppliers or, again, the license "would be at risk."

- 10. Around mid-year, CSF started demanding additional payments and collections to their affiliate suppliers, even though CSF was not supposed to be involved in the supplier arrangements nor any collections. For example, CRP became suspicious and inquired to CSF's CFO Ian Habenicht as to why CSF was so controlling over collections allegedly due to the suppliers. CSF is not a collection agent for the suppliers and it presented a clear conflict of interest, as the suppliers are supposedly third-parties upon whom the agreement required CSF to obtain true at cost and best cost pricing for CRP. This was in light of CSF's repeated harassment to pay CSF's recommended suppliers.
- would not be able to complete orders timely due to "the Cookies piece," CRP investigated with suppliers, tracked payments and discovered that, on information and belief, certain employees at CSF had been collecting "kickbacks" and other additional "fees" that were passed-through as inflated costs to CRP, leading to higher costs to CRP and less funds for the suppliers to secure materials and deliver goods timely—this appeared to be a hidden forced private tax by individuals of CSF on CRP that CSF never informed CRP of, and which the agreement expressly prohibits. Apparently, on information and belief, these kickbacks had been arranged or occurred even before the CSF-CRP License Agreement, and, on further information and belief, those CSF employees did not want to lose their kickbacks by operation of CRP using alternative suppliers. Therefore, on information and belief, CRP was severely disadvantaged and handcuffed to use only suppliers that would provide the highest kickbacks to those individuals and not necessarily the best pricing, quality, nor timely deliveries to CRP.
- 12. CRP informed CSF of this fraudulent activity by CSF employees. After addressing this with the CSF's management team, CRP was told that these employees were fired, and it was "handled". CRP asked how is it that CSF did not know about this and that CRP expects for costs to decrease accordingly. CRP

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further told CSF that this confirms that CRP needs to use its own suppliers and manufacture its own products as allowed by the License Agreement. CSF primary point of contact, Michael Roberts, doubled down, denied CRP, flat out, without reason, any use of CRP's own suppliers, and CSF stated that CSF, from that point forward, would now design and source and develop all items, dictate CRP pricing, and how much volume of product CRP should buy or CRP would, again, be at risk of losing the license. Additionally, no costs were reduced as a result of the firing of those individuals and no explanation was provided of where those additional costs are going. Recently, Mr. Roberts even contacted CRP's partner and shareholder who had invested millions separately into machinery and equipment in anticipation of the manufacturing right CRP was to utilize, and falsely claimed to him that CRP had no right to manufacture its own goods and CSF would not approve any other suppliers. Such inflammatory statements by Defendant Roberts created shareholder discord and investor concerns for CRP causing a scaling back of additional investments into CRP. This is completely inconsistent with the CSF-CRP License Agreement. Further, this arrangement would only lead to several months more of CRP's power struggle with CSF while the products would continue to arrive late, continue to have repeated quality issues, were too expensive as market pricing continued to plummet, and utilized technology that was quickly becoming aged and obsolete in the marketplace.

13. CRP was forced by CSF to participate in a second CHAMPS show in Summer of 2022 to which CSF initially stated it would share in costs and ultimately did not. CRP was saddled with exorbitant costs and providing over \$60,000 of its product inventory, which was controlled by CSF. Thousands of dollars in theft or losses occurred while Defendant Roberts expressly prevented authorized buyers and distributors of CRP from accessing those products, which were meant for display to collect orders at the show. CSF assured CRP that the CHAMPS show was intended to create marketing and promotional videos in connection with CRP,

- 14. Recently CRP became aware that, on information and belief, CSF has used the leads themselves to directly market and sell to customers without CRP's knowledge or authorization in violation of the license. Additionally, on information and belief, CSF has used such promotional videos and products to solicit other third parties for them to assume CRP's license, which would be in bad faith on CSF's part, and would violate confidentiality terms of the Agreement. Following the tradeshow, on information and belief, much of the CRP's sample products were shipped directly to CSF by CSF employees and thousands of dollars were lost or stolen while in the possession of CSF. Although the agreement expressly permits CSF only a maximum of \$3,000 in total samples, on information and belief, CSF has used CRP's inventory as a personal piggy bank of products.
- 15. Apart from the tradeshow, on information and belief, CSF has conducted private parties and events with their suppliers, of which CRP was not aware, for which products were brazenly taken from CRP's inventory for these events from supplier warehouses, for which CRP was never compensated. On information and belief, these were both domestic and international events.
- 16. Further, CRP also invested in legal personnel and resources to enforce CRP's exclusive use of the license and protect CSF's brand including serving notice on infringers at the show.
- 17. On or around Fall of 2022 CRP informed CSF that it would no longer be forced to order more products from CSF affiliate suppliers that weren't selling due to these aforementioned problems and that millions of dollars of laggard and expiring inventory continued to pile up, and that CRP would use its own suppliers

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at this point or need to enforce its position. By this time the majority of CRP's distributors and retailers had cancelled over \$200M in orders, demanded refunds, and returned or refused to pay for tens of thousands of defective items. It became evident that CSF-designed and recommended product lines were clearly failing as product lines and millions of dollars of CRP capital were tied up in products forced on CRP by CSF that most buyers were not reordering as promised by CSF. Meanwhile, CSF kept demanding that CRP pay off all of CSF's suppliers very quickly or CSF would claim a violation of the License Agreement and attempt to default CRP. Nothing in the CSF-CRP License Agreement forced CRP to rush to pay suppliers who had delayed delivery and provided defective products. As an example, suppliers were over 6 months delayed for delivery for products for which orders had dried up after the promised 60 days delivery window. In fact, the License Agreement allows CRP to negotiate payment terms, discounts, and all other provisions to operate CRP's business as it sees fit. However, CSF inserted itself into every single aspect of CRP's business beyond that of a simple licensor and ongoing calls and instructions became hostile, harassing, and degrading as if CRP had merely become a contractor or low-level vendor of CSF. It has recently come to light that, on information and belief, Mr. Roberts conveyed to CRP executives and other third parties that CRP's CEO should just "just write checks and get out of our way."

Much worse, on information and belief, CSF became a pseudomanagement company that was directing all the suppliers it forced CRP to use, dictating what CRP was to order, the price charged to CRP, and even how CRP sells the product or to whom it would sell. On information and belief, CSF also instructed such suppliers as ABSTRAX, who control key ingredients such as flavoring terpenes, to prevent direct ordering or delivery to CRP itself without CSF's approval thereby preventing CRP from producing or finishing any goods in its own capacity or possession. Such flavoring compounds are being mandated by

CSF to be used in 100% of all finished goods and is akin to sugar being used for baked sweets. This has effectively stripped CRP of its ability to manufacture products. CSF further demanded that products from CRP's inventory were sent to CSF to market online as a priority over other paying buyers while delaying or refusing to timely pay CRP for such products, who was forced to pay the suppliers of such goods and for the actual costs. The License Agreement provides for all CRP's costs of such goods to be recovered in first position, but CSF has refused to follow the Agreement in this regard. Even such items as CBD and Mushroom Caps sold online have been kept from CRP's participation, although the agreement expressly provides for CRP's participation. Additionally, marketing and promotional support promised to CRP from CSF as a condition of this licensing agreement and in exchange for royalties have been very limited and virtually non-existent.

- 19. In a nutshell, CSF has forced CRP into impossible goals for products that were late from CSF's suppliers, defective and not selling, CSF refuses to let CRP use alternative suppliers or create its own completely finished goods through its sole and exclusive manufacturing rights. CRP has no obligation to meet any annual or monthly goal as no such goals are present in the agreement. On information and belief, CSF refuses to prevent the continuing problem regarding kickbacks (the unfair private tax), which caused the products at issue to become more expensive than the market could bear. CSF demanded that CRP participate in many expensive and fruitless ventures, such as the tradeshows, legal shell games, and unauthorized sampling and theft of CRP products.
- 20. Further, at key buying gatherings sponsored by CRP and its distributors, newly showcased products of CSF's suppliers were found to be defective, leaking and improperly packaged leading to cancellations of the majority of pending interest and orders. Concern over ongoing product quality issues of CSF supplier licensed products were prominent.

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- 21. After initial interest and subsequent cancellations, in mid-Fall 2022, CRP was approached by CSF's Parker Berling stating that their board would be trying to terminate the license for non-performance of a "sales quota." CRP reminded Mr. Berling that there is no "sales quota" in the CRP-CSF License Agreement and that if CSF kept holding CRP back through ordering laggard products and preventing CRP's own manufacturing and governance of its operations, low profitability and low sales were inevitable and shall continue.
- 22. Furthermore, CRP informed Mr. Berling of Mr. Roberts' interreference and his failure to provide support or competence in the retail recommendations for ongoing products. Mr. Berling assured CRP that Mr. Roberts would be replaced, and that any and all support for CRP would be provided. Mr. Berling asked CRP what the main issue was that prevented higher sales. CRP demonstrated that, for example, a CSF-promised custom vaporizer, being developed by Mr. Roberts and a supplier, for which CRP had been waiting, would be almost 75% of sales (as discussed from the start of the relationship). This new "coming-soon" item was promoted from early Spring 2022 to buyers to entice them to buy the obsolete vaporizer provided by Mr. Roberts and the design team. The ultimate response was that the vaporizer wouldn't be ready until 2023 now (almost a year late). CRP argued it could produce a viable vaporizer built around market demand and have it on shelves to launch for holidays by Halloween 2022. Although Roberts disagreed personally, and tried to prevent CRP from being able to produce its own products, Mr. Berling ultimately agreed and CRP rushed to create a replacement vaporizer and delivered it within less than 45 days from approval of the designs provided CRP.
- 23. Although designs were continuously delayed and amended, CRP spared no expense and worked day and night shifts with manufacturers, domestic and international, until it finally delivered the vaporizer products and sold them into stores during October, 2022. It was a great success with many new orders and

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great interest. However, production shutdowns in China for manufacturing made it impossible to deliver millions of units and CRP informed CSF it would be logistically and physically impossible for the factory to deliver more units than they can make and ship due to mold integrity, production and labor issues occurring in China. In good faith, CRP ordered and paid deposits for 500,000 initial units to get demand going based upon CSF's demand that CRP order large quantities or the board would be disappointed. Of those, despite CRP's efforts to expedite any and all units available, only approximately 40,000 units were able to be delivered, due to the China production and delivery delays outside of the control of CRP. Upon delivery, it was discovered that Mr. Roberts had ordered testing of each and every flavor of twenty flavors at a cost of \$575 each vs. the \$75 standard testing costs that CRP had budgeted. CRP requested that Mr. Roberts conduct more simple testing that was faster and more cost efficient, but still qualified by state and federal law. Mr. Roberts refused the request and threatened to intentionally delay the process further so that CRP would miss the Halloween launch timeline. Such additional testing costs, delay and resulting necessity of rush shipping costs, made the entire batch non-profitable for CRP. CRP soon discovered that, on information and belief, Mr. Roberts had performed similar unauthorized delay tactics for Gummies, Dabs, and other product lines, causing CRP to suddenly be saddled with tens of thousands of additional unnecessary dollars for testing costs and weeks of delays. These tests could have been done for merely hundreds of dollars in only a matter of days. These unnecessary delays caused lost months of sales while products, such as Gummies and Dabs remained idle at suppliers and beginning to stale.

24. CRP sales increased with real revenue projections increasing after CRP was able to secure and produce its own products as originally envisioned. However, at this point, CRP found that many products from CSF suppliers, and the new vaporizers, were still being delayed by CSF's Michael Roberts for continued

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expensive testing and other changes to form factor or design, which CRP did not authorize or agree with. When confronting Mr. Roberts, he deflected, stating that CSF will make all the decisions and that CRP cannot make changes. CRP again reminded CSF that the License agreement awards CRP certain rights and CRP has an obligation to shareholders to try and make the company profitable. Mr. Roberts' response was that "everyone enters into business knowing they can lose money, and these are all big guys so I'm certain they knew they could lose money." CRP refused to agree with Mr. Roberts and pleaded with Berling to allow CRP to continue to produce and fill vape orders with redundant suppliers, if required.

- 25. At this point CRP had millions of dollars in spoiling vape cartridges, blunts, hemp smokes, 1gram Vaporizers, Gummies, and Dab Liquids. CRP needs immediate relief to sell the spoiling products before they become worthless, and before their value drops below the cost of the goods. Nevertheless, Mr. Roberts and CSF continues to inexplicably delay delivery of multiple product lines by refusing to authorize certain approvals, return timely communications from the CRP executives, or work in good faith to allow CRP to source and arrange redundancy as originally promised by CSF. CRP implored CSF and key suppliers to reduce costs by removing any improper kickbacks and to help reduce costs and guarantee timing so that CRP may still finish the year with increasing sales numbers to provide CSF's board and CRP's shareholders. CSF's recommended suppliers stated they would not be willing to cooperate, at which time CRP requested Mr. Berling to intervene. Mr. Berling stated that CSF would not allow CRP to do so and that CRP would "grossly miss all quotas" and "the board will want to terminate for this" or find a new partner who will spend more money than CRP to order more of the same underperforming goods and provide CSF with greater royalties and most likely, kickbacks through ordering.
- 26. It was at such point that CRP requested a mediation to address clarify the rights and obligations under the CRP-CSF Agreement License, which was

ultimately ignored by CSF. However, Mr. Berling contacted CRP principal, Paul Rock, and stated that he would present Mr. Rock with a solution to all the joint problems and would insure his team at CSF would provide CRP with full support to end the year strong. As CRP continued to operate in good faith, shortly thereafter, the relationship deteriorated even further. Mr. Roberts started to completely ignore CRP's communications, became hostile and made clearly intentional "mistakes," which cost CRP tens of thousands of dollars and additional weeks of delays.

- 27. In Nov of 2022 CRP's principal again pleaded with Mr. Berling to intervene, while CRP was producing the highest sales possible given the circumstances. In response, Mr. Berling requested, in writing, for CRP to order 1.7 million vaporizers "as soon as possible." Again, in good faith, CRP committed and obligated itself to pay for, fill, package, and sell these 1.7 million vaporizers to consumers as quickly as possible ahead of the "Chinese new year shut down" of several weeks. CSF conducted calls with CRP's manufacturer alongside CRP stating CRP must order these units as quickly as possible. CRP agreed and placed the orders.
- 28. Simultaneously, at this time, the demands to payoff CSF suppliers were still coming from CSF. CRP approached these CSF suppliers to find out what was truly going on, and CRP discovered that there were still ongoing kickbacks to CSF employees, which forced cost increases and delays to CRP. CRP approached CSF, stating that it was improper to continue to receive kickbacks from the suppliers forced upon CRP. At this point, CRP was fed up with this, and informed CSF that CRP would enforce the License Agreement and CSF's response was to allege that CRP was "not a good partner" who "doesn't pay their bills to suppliers" CSF continued by stating that, since CRP's primary funds were tied up in inventory, that it would be powerless to prevent CSF's board from seeking termination when the year ended due to missing its supposed (non-existent)

"quota."

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29. Meanwhile, Mr. Roberts continued his sabotage of CRP. CRP discovered that almost a million dollars of products had required UPC barcodes stripped off by, on information and belief, Mr. Roberts and his design team. Upon asking Mr. Roberts if he would please fix the issue, or split the costs to do so with CRP, Mr. Roberts responded by telling CRP's CEO to "eat a bowl of dicks" in a group text message, copying CRP employees.

30. Shortly after Mr. Roberts unprofessional behavior, CRP received communications from the suppliers and buyers stating that Mr. Roberts was informing them not to deliver goods to CRP, alleging that CRP had "defaulted" for not paying their vendors, and that CRP had lost the license from CSF, and to be careful about doing more business with CRP. The suppliers stated, in writing, notice that CRP was still obligated to provide full payment, but that ongoing delivery of products would now be adversely affected due to the alarming allegations told to them by CSF regarding CRP's alleged ability to pay or maintain its license. Most alarming, Mr. Roberts had made these allegations a week prior to the aforementioned threats of termination from CSF, and CRP further discovered that some of CSF's recommended suppliers were attempting to obtain CRP's exclusive license by intentionally delaying or preventing CRP from performing, including failing to allow delivery of product and goods for CRP to make sales. At this point CRP had never received a single notice or default or even an allegation When confronted, Mr. Berling alleged, again, that CRP missed its of breach. "quota". CRP reminded him, again, that CRP has no quota to miss and requested of Mr. Berling to show the evidence behind the baseless statements by CSF representatives to CRP's suppliers and buyers who owed products and payments to CRP. CRP also informed Mr. Berling of Mr. Roberts' actions and asked how CRP could perform under the agreement if the suppliers are now being instructed not to deliver to CRP. Mr. Berling was asked, at this point, if these actions were being

done by CSF intentionally and maliciously so that CRP would appear to have poor performance under the Agreement. Mr. Berling responded by stating that, whether warranted or not, the board and CSF intend to find a way to take CRP's benefit of the License (regardless of cause) and CRP can "make something and lose millions", or "make nothing and deal with what that means after we do what we want." It is clear that CSF has no good faith intention to provide CRP ability to perform, and, on information and belief, has the intention to steal its business and license.

- 31. After CRP let Mr. Berling know that the Agreement provides injunctive relief to prevent CSF from "stealing" the business CRP had created at great expense and investment, Mr. Berling further claimed that CRP was not in good standing with its vendors due to lack of payment, and that they allegedly would not do business with CSF because of this. In response, CRP decided to seek, and CRP received, letters of good standing for such vendors, proving Mr. Berling wrong, and proving trade libel committed by CSF.
- 32. Most recently, CSF has now instructed CRP's customers not to pay CRP, and the suppliers not to provide the products that CRP has paid for, essentially, denying CRP any benefit of the bargain of the CRP-CSF License Agreement, causing tens of millions of dollars of damages to CRP in terms of costs in products and promotions, actual sales and third-party commitments CRP has incurred.
- 33. On information and belief, CSF has orchestrated this plan in order to further the interests of their largest supplier who has promised to provide larger kickbacks if CSF were to (improperly) terminate the license to CRP to have this large supplier take over the license. On information and belief, CSF may have a larger pre-existing or pending relationship which is wholly dependent on CRP's loss of its license. CRP will provide the evidence, witnesses, and expert testimony to clearly prove all the allegations within this complaint but must be able to preserve the status quo to sell and convert this trapped and at-risk inventory and

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resources in order to prevent further and immediate damages. This is why Plaintiff has simultaneously moved for a TRO with the filing of this complaint.

- 34. Further, although CRP has demonstrated it has been willing to cooperate with CSF in finding any amicable resolution in good faith, CRP has recently discovered that CSF, or a party directed by CSF, has already registered a booth at CRP's next national CHAMPS exposition for Delta8 and CBD products in advance while CRP still retains its exclusive license to present and offer for sale such products, and has never received a single default or breach notice nor valid notice of termination. This is yet another clear violation of the exclusive License Agreement and indication that CSF has acted in bad faith for the majority of the license term while instructing CRP to expend millions of dollars to collect supplier kickbacks. CRP has already presented at two (2) Champs shows and expended almost \$200,000 to do so. CRP's buyers and distributors reasonably expect to see CRP displaying and representing the CSF licensed products exclusively at these shows. On information and belief, CSF's acts were done intentionally to confuse and steal CRP's existing buyers and distributors without benefit to CRP. On information and belief, CSF was working with, and planning, to terminate the CSF-CRP License Agreement since before, after and during, the execution of the License, without cause.
- 35. Trade secrets of CRP are at risk as CSF has sought to collect and provide all of CRP's ordering, financial, and development information from suppliers to, on information and belief, provide it to other third parties with which CSF intends to replace CRP, effectively putting CRP out of business. As an example, CSF is soliciting CRP's supplier for proprietary developed packaging (FLY FRESH Corp) to do a "side-order" for Cookies and its third-party supplier. On information and belief, CSF has also obtained, illegally through threats and coercion, CRP's confidential costing models and economies of scale, and, on information and belief, CSF is providing this information to CRP's competitors.

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CRP's financial information provided to CSF during regular reporting, and buyer information, on information and belief, have been provided by CSF to new prospective licensees seeking to acquire CRP's license in direct violation of the Agreement. Defendants have also threatened to disclose CRP employee personal information to third parties.

- 36. Additionally, on information and belief, CSF is attempting to hire away CRP employees and CSF has informed suppliers and buyers that CRP's key executives have already accepted "other employment," and CRP would no longer be in business soon.
- 37. On information and belief, CRP's trade secret information being collected by CSF is being provided to potential licensees, such as GVB Pharma, Swisher Sweets, Final Bell, Cirona Labs, and others. For example, on September 15, 2022. a press release was issued stating: "Cookies Partners with Cirona Labs on New Products". The release states that the company plans to launch a range of infused products "this fall" (of 2022) including beverages, capsules, tinctures, topicals derived from Hemp. As CBD is derived from hemp products, it clearly falls with CRP's exclusive license from CSF, which includes non-regulated products containing under 0.3 THC for federally legal products. The Cirona labs release states that it will develop and manufacture new products for Cookies in hemp-derived Cannabinoids. However all Cannabinoids resulting from Hemp would fall directly into CRP's control under the license, and CRP's Agreement awards it the exclusive and sole rights to manufacture and distribute such products. Defendant Berling is quoted as stating "...we know our customers will be impressed by the taste and efficacy of its creations." To date, CRP has been told that Cirona labs was merely an in-development project for their own Cannabis THC-infused products and potential partner that CRP could review in the future for approval. The timing is extremely troubling given that Defendant CSF simultaneously instructed CRP to order millions of dollars of additional new products. This public

release clearly demonstrates bad faith on Defendants' part warranting injunctive relief to allow CRP to perform for the benefit of both parties.

- 38. To make matters worse, Defendants issued a cease and desist demand to valid buyers of CRP's products, thereby giving the market the message that CRP had no approved products. This resulted in catastrophic lowering of sales and order cancellations. Upon requesting Defendants to correct it and inform the retailer, Defendants stated they would correct the issue. However, the retailer was never informed and returned thousands of dollars of inventory to the distributor who then cancelled millions of dollars of pending orders with CRP. Additional buyers have recently complained.
- 39. CSF's ongoing interference prevents CRP from liquidating the existing stockpiles of expiring products resulting in millions of dollars of missed revenue for CRP and hundreds of thousands of dollars in royalties for COOKIES.

COUNT I BREACH OF CONTRACT

- 40. CRP incorporates by reference the averments of Paragraphs 1 through 39 above as though fully set forth herein.
- 41. CRP has fully performed its obligations under the CRP-CSF License Agreement, or otherwise such performance has been waived by CSF's failures.
- 42. Defendants have breached the CRP-CSF License Agreement by the above stated actions and inactions.
- 43. As a direct and foreseeable result of Defendants' Breach, CRP has suffered damages in an amount not less than \$38,575,000
- 44. The CRP-CSF License Agreement, in a dispute connected with any CRP-CSF License, the prevailing party shall be awarded attorneys' fees, costs, and expenses.

COUNT II

FRAUD IN THE INDUCEMENT OF CONTRACT

- 45. CRP incorporates by reference the averments of Paragraphs 1 through 44 above as though fully set forth herein.
- 46. CRP has fully performed its obligations under the CRP-CSF License Agreement, or otherwise such performance has been waived by CSF's failures.
- 47. On information and belief, Defendants' intentions to enter into the CRP-CSF License Agreement with CRP, force CRP to promote and market products under the COOKIES branding, all the time while planning to terminate the arrangement in favor of another licensee, is a material fact that was withheld from CRP before the execution of the Agreement.
- 48. Ongoing kickbacks awarded to Defendants from suppliers that CSF would force CRP to use to provide products to CRP that artificially keep the costs of those products higher than they otherwise would be is a material fact that was withheld from CRP before the execution of the Agreement.
- 49. Defendants' representations to CRP that it was providing CRP with exclusive rights in the Agreement was a misrepresentation by Defendants while, on information and belief, Defendants continued to negotiate with one or more alternative licensees and sell directly to retailers outside of CRP's distribution so it could terminate CRP.
- 50. CRP reasonably relied on Defendants' misrepresentations to be induced into entering the CRP-CSF License Agreement and Defendants made those misrepresentations to persuade CRP to enter into the Agreement.
- 51. The CRP-CSF License Agreement states that, in a dispute connected with any CRP-CSF License, the prevailing party shall be awarded attorneys' fees, costs, and expenses.

COUNT III

UNFAIR COMPETITION UNDER

CAL. BUS. & PROF. CODE § 17200, et seq.

- 52. CRP incorporates by reference the averments of Paragraphs 1 through 51 above as though fully set forth herein.
- 53. The foregoing acts of Defendants constitute unfair Competition under California Business and Professions Code § 17200, et seq.
- 54. CRP is informed and believes, and thereon alleges, that Defendants have derived and received, and will continue to derive and receive, gains, profits, and advantages from Defendants' unfair competition in an amount that is not presently known to CSF. By reason of Defendants' wrongful acts as alleged in this Complaint, CSF has been damaged and is entitled to monetary relief in an amount to be determined at trial.
- 55. By their actions, Defendants have injured and violated CRP rights and has irreparably injured CRP, and such irreparable injury will continue unless Defendants are enjoined by this Court.

COUNT IV

CALIFORNIA STATE COMMON LAW UNFAIR COMPETITION

- 56. CRP incorporates by reference the averments of Paragraphs 1 through 55 above as though fully set forth herein.
- 57. The foregoing acts of Defendants constitute unfair Competition under California Common Law.
- 58. CRP is informed and believes, and thereon alleges, that Defendants have derived and received, and will continue to derive and receive, gains, profits, and advantages from Defendants' unfair competition in an amount that is not presently known to CRP. By reason of Defendants' wrongful acts as alleged in this Complaint, CRP has been damaged and is entitled to monetary relief in an amount to be determined at trial.

59. By their actions, Defendants have injured and violated CRP's rights and has irreparably injured CRP, and such irreparable injury will continue unless Defendants are enjoined by this Court.

COUNT V

TORTIOUS INTERFERENCE OF BUSINESS RELATIONS

- 60. CRP incorporates by reference the averments of Paragraphs 1 through 59 above as though fully set forth herein.
- 61. The foregoing acts of Defendants constitute tortious interference of business relations.
- 62. CRP is informed and believes, and thereon alleges, that Defendants have derived and received, and will continue to derive and receive, gains, profits, and advantages from Defendants' tortious interference in an amount that is not presently known to CRP. By reason of Defendants' wrongful acts as alleged in this Complaint, CRP has been damaged and is entitled to monetary relief in an amount to be determined at trial.
- 63. By their actions, Defendants have injured and violated CRP's rights and has irreparably injured CRP, and such irreparable injury will continue unless Defendants are enjoined by this Court.

COUNT VI

BREACH OF COVENANT OF GOOD FAITH AND FAIR DEALING

- 64. CRP incorporates by reference the averments of Paragraphs 1 through 63 above as though fully set forth herein.
- 65. The foregoing acts of Defendants constitute Defendants' duty of good faith and fair dealing.
- 66. CRP is informed and believes, and thereon alleges, that Defendants have derived and received, and will continue to derive and receive, gains, profits, and advantages from Defendants' breach in an amount that is not presently known to CRP. By reason of Defendants' wrongful acts as alleged in this Complaint, CRP

has been damaged and is entitled to monetary relief in an amount to be determined at trial.

67. By their actions, Defendants have injured and violated CRP's rights and has irreparably injured CRP, and such irreparable injury will continue unless Defendants are enjoined by this Court.

COUNT VII

TRADE LIBEL

- 68. CRP incorporates by reference the averments of Paragraphs 1 through 67 above as though fully set forth herein.
 - 69. The foregoing acts of Defendants constitute trade libel.
- 70. The multiple false and malicious statements by Defendants made to venders, distributers, retailers, and others directly injured and continue to injure CRP with respect to its reputation, trade, and business, which, by natural consequences, caused actual damages to CRP.
- 71. There were intentional statements of false and misleading facts and there were no privileges to uphold those statements. Thus, Defendants acted with a degree of legal culpability such that the CRP is entitled to damages and injunctive relief.
- 72. By their actions, Defendants have injured and violated CRP's rights and have irreparably injured CRP, and such irreparable injury will continue unless Defendants are enjoined by this Court.

COUNT VIII

SPECIFIC PERFORMANCE OF CONTRACT

- 73. CRP incorporates by reference the averments of Paragraphs 1 through 72 above as though fully set forth herein.
- 74. The CRP-CSF Agreement entitles, by its own language, each party to move for specific performance, including preliminary and permanent injunctive relief, without the need to show special damages or to post a bond.

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- 75. The CRP-CSF License Agreement contains a non-disparagement provision that prevents each party from expressing, or cause to be expressed, orally or in writing, any remarks, statements, comments, or criticisms that disparage, call into disrepute, defame, slander, or which can be reasonably be construed to be derogatory, critical of, or negative toward the other party.
- 76. Defendants continue to prevent delivery from suppliers for products that are spoiling in the warehouse, telling retailers not to purchase products from CRP, delaying reasonable approval of products, demanding kickbacks from suppliers selling products to CRP, to stop unreasonably disapproving products from alternative suppliers other than those who provide kickbacks to Defendants, and telling suppliers, retailers and other business contacts that the CRP's license is terminated, and threatening to terminate the CRP-CSF License Agreement.
- 77. If Defendants are not ordered to stop committing acts that prevent inventory to be delivered from suppliers for products that are spoiling in the warehouse, to stop telling retailers not to purchase products from CRP, to stop delaying reasonable approval of products, to stop demanding kickbacks from suppliers selling products to CRP, to stop unreasonably disapproving products from alternative suppliers other than those demanded by Defendants for CRP to use who provide kickbacks to Defendants, to stop telling suppliers, retailers and other business contacts that the CRP's license is terminated, and to stop threatening to the CRP-CSF License Agreement, then CRP will continue to suffer immediate and significant damages due to Defendants' actions and inactions unless Defendants are enjoined.
- CRP is entitled to specific performance under the terms of CRP-CSF 78. Agreement, and CRP merely requests an order requiring that Defendants cease and desist from preventing CRP from performing under the Agreement, or purposefully making it difficult for it to do so, without the threat of termination without cause.

COUNT IX

<u>UNJUST ENRICHMENT</u>

- 79. CRP incorporates by reference the averments of Paragraphs 1 through 78 above as though fully set forth herein.
- 80. CRP is informed and believes, and on that basis alleges, that Defendants took kickbacks which caused the suppliers to improperly overcharge Plaintiff under the Agreement.
- 81. Moreover, CRP is informed and believes, and on that basis alleges, that the Defendants used their positions to obtain a secret profit and/or commission by collecting these kickbacks from suppliers that Defendants forced Plaintiff to deal with, as they improperly withheld reasonable approval of alternative suppliers.
- 82. As a result of Defendants' wrongful conduct, Defendants have been unjustly enriched at the expense of CRP and have unjustly retained the benefits of their wrongful conduct.
- 83. Any profits or ill-gotten revenue gained by any Defendant resulting from from sales directly to retailers in violation of the Agreement, sales to unauthorized third parties, side deals conducted outside of the Agreement between the parties, collection of kickbacks from suppliers of CRP, and/or any unauthorized or illegal acts, should be disgorged and paid to Plaintiff.
- 84. As a direct and proximate result of Defendants' fraud and deceit, CRP has suffered, damages, including overcharged premiums, attorneys' fees, costs, and expenses. CRP is entitled to a constructive trust and restitution of the amounts wrongfully taken and retained by Defendants at Plaintiff's expense.

PRAYER FOR RELIEF

WHEREFORE, CRP prays that the Court enter Orders in its favor and against Defendants as follows:

- A. For damages in an amount not less than \$38,575,000.00;
- B. For interest on the damages at the legal rate;

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- C. For reasonable attorneys' fees and costs according to the CRP-CSF License Agreement's terms;
- D. Entering a judgment in favor of CRP and against Defendants on CRP's California state and common law unfair competition claims, as well as CRP's tortious interference claim, and that Defendants' acts of unfair competition were intentional, willful and done knowingly;
- E. Entering a temporary, preliminary and permanent injunction against Defendants, their officers, agents, employees, parent, and subsidiary corporations, assigns, successors in interest, and all those persons in active concert or participation with them, enjoining them from continuing said acts of unfair competition, tortious interference and trade libel;
- F. Awarding damages, directly and indirectly, caused by said acts of breach of contract, unfair competition, tortious interference, trade libel, and for attorneys' fees and costs of suit;
- G. Awarding costs and expenses; and
- H. Enforcing the parties' agreed-upon remedy of specific performance and preliminary injunctive relief to maintain the status quo and prevent Defendant from prematurely terminating the agreement until declaratory relief or the merits of the case may be adjudicated so that CRP may obtain, sell, and otherwise convert all expiring and spoiling goods, so that both parties can avoid irreparable injury.
- I. Enforcing the parties agreed-upon remedy of preliminary injunctive relief to prevent any third party from assuming CRP's identity within the license to advertise, display or exhibit at tradeshows until and unless CRP's license is adjudicated to have been terminated.
- J. Enforcing a constructive trust and restitution of the amounts wrongfully taken and retained by Defendants at Plaintiff's expense.
- K. Awarding any and all such other relief as the Court determines to be just

and proper.

January 4, 2023

Fadi K. Rasheed Ivan Posey LEECH TISHMAN FUSCALDO & LAMPL, INC.

Attorneys for Plaintiffs, Cookies Retail Products, LLC

COMPLAINT

(626) 796-4000

VERIFICATION

STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I, Paul Rock, if called upon to testify as a witness, would and could competently do so of my own personal knowledge and do now declare as follows:

I am CEO of a party to this action. I have read the foregoing document, entitled VERIFIED COMPLAINT and know its contents. The matters stated in it are true of my own knowledge, except for those stated on information and belief, and as to those matters I believe them to be true.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this verification was executed at Cos Angeles , California.

Date: 12/30/2022 | 2:39 PM PST



Paul Rock, CEO Cookies Retail Products, LLC